

**MINUTES OF MEETINGS OF GRC AGAINST FINAL BID EVALUATION REPORT - FRAMEWORK CONTRACT FOR THE PROCUREMENT OF BIO MEDICAL EQUIPMENT, FURNITURE & FIXTURE FOR VARIOUS HEALTHCARE FACILITIES OF PUNJAB ON FRAMEWORK CONTRACT BASIS FOR THE FINANCIAL YEAR 2025-26 & 2026-27**

Sr. No	Name of item	Bidder Name	Quoted Rate (DDP) in PKR without Optional	Quoted Rate (C&F) with Currency	Final Status	Remarks / Observations	Grievance Of the Firm	Decision Of Committee
1	Chemistry Analyzer	Dia Scient International	–	590 USD	Non-Responsive	Both DDP & C&F rates not quoted by the bidder as per tender requirement	As per the bidding documents, bidders were required to quote prices under two modes i.e., DDP (Delivered Duty Paid) and CFR (Cost & Freight). Our firm submitted its financial proposal by quoting CFR prices, which are significantly lower than the prices quoted by other participating bidders. However, our bid has been declared non-responsive on the ground that DDP price was not quoted. It is respectfully submitted that during the financial evaluation process, the procuring agency has accepted the CFR price quoted by another bidder and converted the same into PKR for comparison purposes. This clearly establishes that CFR quotation has been treated as acceptable for financial evaluation. The price comparison for Lot-A (Quantity: 322 units) is summarized below: <b>1. Chemistry Analyzer</b> Dia Scient International: USD 590 per unit (CFR) Second Lowest Bidder: EUR 1475 per unit <b>2. Hematology Analyzer</b> Dia Scient International: USD 1349 per unit (CFR) Second Lowest Bidder: USD 1784 per unit From the above comparison, it is evident that the prices quoted by Dia Scient International are substantially lower than those of the competing bidders. Acceptance of our bid would result in significant financial savings to the Government, estimated to be more than PKR 130 million for the quoted quantity. As per Section-IV: Bid Data Sheet in bidding documents, in case where both DDP & CFR prices are required, the lowest will be determined on the basis of CFR price to be converted in PKR by taking selling rate of SBP for exchange/conversion of currencies on the day of opening of financial bids. (Print copy attached herewith). Furthermore, since the procuring agency has already accepted CFR prices from other bidders and converted them into PKR, the absence of a DDP quotation does not constitute a material deviation affecting the evaluation process. Moreover, under the principles governing acceptance of the lowest evaluated responsive bid, the contract should normally be awarded to the bidder offering the most economical and competitive price. In the present case, we have quoted the lowest price, and rejection of the lowest bidder without a material deviation is contrary to the principles of transparency, fairness, and competition. In view of the above facts, it is humbly requested that the competent authority may kindly review the financial evaluation, consider the CFR quotation of Dia Scient International on the same basis as applied to other bidders, and ensure fair and transparent evaluation in accordance with the procurement rules.	Khurram Shehzad from M/s Dia Scient international attended the meeting. The committee examined the documents submitted by the firm along with its grievance application in light of the advertised evaluation criteria and the announced Final Evaluation Report. After due deliberation and discussion, the committee concluded that as per advertised bidding documents, it was a mandatory requirement for bidders to quote both CFR and DDP prices in the financial offer. The said requirement was neither challenged by the bidder nor changed by the procuring agency. The bidder failed to quote both CFR and DDP prices in its financial offer while the company quoted only CFR price, which is violation of compulsory clause of advertised bidding documents. Therefore, the grievance submitted by the firm was not accepted, and the final status of the quoted item remained <b>"Non-Responsive."</b>
2	Hematology Analyzer	Dia Scient International	–	1349 USD	Non-Responsive	Both DDP & C&F rates not quoted by the bidder as per tender requirement	Further, since the procuring agency has already accepted CFR prices from other bidders and converted them into PKR, the absence of a DDP quotation does not constitute a material deviation affecting the evaluation process. Moreover, under the principles governing acceptance of the lowest evaluated responsive bid, the contract should normally be awarded to the bidder offering the most economical and competitive price. In the present case, we have quoted the lowest price, and rejection of the lowest bidder without a material deviation is contrary to the principles of transparency, fairness, and competition. In view of the above facts, it is humbly requested that the competent authority may kindly review the financial evaluation, consider the CFR quotation of Dia Scient International on the same basis as applied to other bidders, and ensure fair and transparent evaluation in accordance with the procurement rules.	After due deliberation and discussion, the committee concluded that as per advertised bidding documents, it was a mandatory requirement for bidders to quote both CFR and DDP prices in the financial offer. The said requirement was neither challenged by the bidder nor changed by the procuring agency. The bidder failed to quote both CFR and DDP prices in its financial offer while the company quoted only CFR price, which is violation of compulsory clause of advertised bidding documents. Therefore, the grievance submitted by the firm was not accepted, and the final status of the quoted item remained <b>"Non-Responsive."</b>
3	Chemistry Analyzer	Nextek Healthcare	487,850	–	Non-Responsive	Both DDP & C&F rates not quoted by the bidder as per tender requirement	With due respect, reference to the mentioned subject, we are M/s. Nextel Health Care who is the sole distributor of <b>Beckmann Coulter</b> for Hematology Analyzers & <b>DIASYS Germany</b> in all over Pakistan. We have recently participated in a tender in which we quoted our semi-automatic chemistry analyzer (phometer 505) and got eligible technically, after which the contract was signed. As per the current offered prices, we can calculate CFR prices as well, so we would request you to please consider us for healthy competition. <b>The current offered CFR prices become 1291 Euro each</b> after calculation of the bid prices. We would request you to please consider our bid by evaluating the current offered prices.	Naveed Ahmed from M/S Nextec HealthCare attended the meeting. The committee examined the documents submitted by the firm along with its grievance application in light of the advertised evaluation criteria and the announced Final Evaluation Report. After due deliberation and discussion, the committee concluded that as per advertised bidding documents, it was a mandatory requirement for bidders to quote both CFR and DDP prices in the financial offer. The said requirement was neither challenged by the bidder nor changed by the procuring agency. The bidder failed to quote both CFR and DDP prices in its financial offer while the company quoted only DDP price, which is violation of compulsory clause of advertised bidding documents. Therefore, the grievance submitted by the firm was not accepted, and the final status of the quoted item remained <b>"Non-Responsive."</b>